



FD Profile

Andrew Hill

Interim experience:

7 years – worked with > 25 clients including:

Manufacturing: Specialist Engineering, Steel Fabrication, Building Products, Textiles

Retail: Pubs and Restaurants, Sports

Distribution: Information Technology, Wholesale Distribution

Printing

Waste Industry

Professional Services: Insolvency, Recruitment/Head Hunters, Training

Full time career:

BCL Ltd (Chartered Accountants) Leeds, formerly Bates & Co – 7 years

Bates Investment PLC – £6m IFA – 5 years

Bates Property Holdings – property rental – 4 years

Land & Property Developments Ltd – property development – 4 years

Biography

Andrew specialises in analysing financial systems and working practices, identifying improvements to produce meaningful and timely management information. He works closely with owner managers to develop their understanding of the finance function and financial reports. His hands-on approach helps them to identify key performance indicators, improve communication between the organisation's departments and external contacts.

Andrew's recent portfolio has included a £13m textile manufacturer, £8m specialist retailer, £7m food distributor, £4m waste recycling plant, £3m steel fabricator, £3m printer.

Prior to joining FDYL in 2003, Andrew was the Financial Controller of a £6m IFA business. Whilst there he worked closely with the owners to grow the company and prepare it for a trade sale. This followed his time as Company Accountant for property development and property rental companies and 7 years in a small Chartered Accountancy practice.

Client Reference

"At a time when cash flow was becoming a major problem, Andrew developed a model with key variables to sales and costs that we could amend and update. This enabled us to test 'what if' scenarios, identifying if it is possible to reduce turnover but increase profitability. The resulting profit & loss, balance sheet and cash flow forecasts demonstrated to our funders that we had a good understanding of the business model and agreed to the refinancing structure we put forward to them within 14 days."